



Sanjay Ghodawat University, Kolhapur

2018-19

Established as State Private University under Govt. of Maharashtra. Act No XL, 2017

2019, SY-B. COM

School of Commerce and
Management

Commerce

CBC 2082

Behaviour in Organization

Semester – SEM - IV

Thursday
30/5/2019

End Semester Examination

Time: 3 hrs, Max Marks: 100

2.30 to 5.30 pm.

Instructions:

1) All Questions are compulsory.

		Marks	Level	COs
Q.1				
a)	True or False (Solve Any 5)	10		
	1. Personality derived from the Latin word "Persona" which means to speak through.		1	1
	2. Content & Process theories are the type of Leadership Theories.		1	3
	3. Psychoanalytic theory is developed by Blake & Mouton.		1	2
	4. The forming–storming–norming–performing model of group development was first proposed by Bruce Tuckman.		2	3
	5. The perception process consists selection, organization, interpretation and negotiation.		2	2
	6. Maslow's Hierarchy of Need based on Motivation.		1	1
b)	Answer the short questions (Solve Any 5)	10		
	1. Explain the Stages of Group Development.		2	3
	2. Define the concept of Managerial Grid.		1	2
	3. Discuss concept of Conflict Management.		2	4
	4. Describe concept of Group Cohesiveness.		2	3
	5. State the Effects of Power on Organisation.		1	4
	6. Narrate the Situational Leadership.		1	3
Q.2	Answer following (Any Two)			
a)	Narrate the Process of Perception.	10	1	1
b)	Define the importance of Organizational Behaviour.	10	1	1
c)	State the Theories of Personality in detail.	10	1	1
Q.3	Answer following (Any Two)			
a)	Explain the Theories of Learning.	10	2	2
b)	Describe the Maslow's Hierarchy of Need.	10	2	2
c)	Classify the Content & Process theories in Motivation.	10	2	2

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Q.4	Answer following (Any Two)			
a)	List the Difference between Groups and teams.	10	1	3
b)	Illustrate the Leadership Types in Detail.	10	3	3
c)	Write the various Theories of Leadership in detail.	10	3	3
Q.5	Answer following (Any Two)			
a)	Discuss the concept of Organizational Power and its Types.	10	2	4
b)	Write the Stages of Conflict in detail.	10	3	4
c)	Examine the impact of Organizational Politics on the Organization.	10	4	4

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